



306 E. Emma • Springdale, AR 72764 • (479) 751-8600 • (800) 632-2688 • www.amrailroad.com

For Release August, 13, 2013

ARKANSAS & MISSOURI RAILROAD ANNOUNCES

**CHANGE IN ARKANSAS & MISSOURI RAILROAD– UNION PACIFIC RAILROAD
ACCOUNTING RELATIONSHIP**

**UPDATE TO ARKANSAS & MISSOURI RAILROAD–UNION PACIFIC RAILROAD ACCOUNTING
RELATIONSHIP**

Springdale, August 13, 2013, Today Jim Seratt, General Manager of Marketing and Transload for the Arkansas and Missouri Railroad announced effective September 1, 2013 the A&M will no longer be a handling carrier/subcontractor for the Union Pacific Railroad and will become an interline connecting carrier partner, with an interchange at Van Buren, AR.

What this means to you:

The update in accounting procedures is strictly a “billing” change. There will be no impact to the service provided by the A&M as a result of this accounting update.

Bill of Lading Procedures (Routes):

For our mutual customers who receive inbound shipments, this means that the Union Pacific will no longer be shown as directly serving A&M stations and that the A&M will have to be shown as a carrier in the route on the bill of lading. For example, a current route from a UP station to an A&M/UP station would be UP direct, but starting on September 1, 2013, the routing will have to be changed to UP – Van Buren, AR – AM. Any billing patterns used will have to be revised to reflect the new route.

For customers originating shipments on the A&M, billing will have to be sent to the A&M in order to initiate a shipment. The A&M is fully EDI capable. Most customers already submit their billing to the A&M. If you **are not** already submitting billing to the A&M and have questions, please contact A&M Chief Dispatcher, Melissa Smith at 479-751-1281. Also, there will be no change in the process for ordering cars for loading. However, if you do have a question about ordering cars for loading, please call A&M Fleet Manager, Darci Robinson at 479-725-4006.

Freight Rates:

The A&M and UP are working together to establish pricing to apply via the new route. We are trying to preserve through rates though, in some cases, Rule 11 rates from/to Van Buren, AR will be established. There may also be a change, increase or reduction, in the freight charges. In most cases the new rates will become effective as of September 1, 2013. If you have questions regarding the accounting and billing process, please contact A&M Billing Coordinator/Customer Account Manager, Tracie Loredo at 479-725-4000.

The A&M appreciates your business and your cooperation during this process. Thank you in advance for your patience while we implement this conversion.

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